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*TownTown / Vienna*

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In 2005, Donau-Finanz was mandated to represent the interests of the City of Vienna (Wiener Stadtwerke Holding), which was a shareholder in Austria's largest Public Private Partnership project, an office development project covering 120,000 sqm and a total investment volume of approx. 400 million euros. In 2009, Donau-Finanz replaced one of the shareholders in the development corporation, and it continues to hold an interest of 26% in this company.

Besides the implementation of the commercial project management, including coordination of financing for this project, Donau-Finanz had primary responsibility for achieving full occupancy and the sale of the objects. A subsidiary of Donau-Finanz has been awarded the overall asset management since 2007 for all properties sold to various real estate funds.

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*Business Center Grivitei / Bucharest*

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In 2005, and in cooperation with private investors, Donau-Finanz carried out the acquisition of several development sites at prime locations in Bucharest, which cover a total surface of approximately 7,000 m<sup>2</sup>. The private investors were subsequently replaced by a well-known Austrian institutional investor, who still is a co-owner of the development company in Romania together with Donau-Finanz today.

As part of a comprehensive project management, Donau-Finanz carried out the preparatory works, such as the rezoning procedure, a tender for architects and the organization and synchronization with local authorities, etc.

In parallel to this, a usage concept was developed, the rental possibilities were examined according to market conditions, after which the implementation of the office and business center, with a gross surface area of 40,000 m<sup>2</sup> per floor and an investment volume of approx. 50 million euros, were initiated as a first step.

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*Business Park Polecki / Warsaw*

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The master plan for this business park, which has in the meantime received a number of awards, was developed by Donau-Finanz in cooperation with a Polish partner. A due diligence was first carried out for the purchase of the terrain, after which it was bought by Donau-Finanz and a consortium of investors. After completion of the planning and conception for this project of more than 80,000 m<sup>2</sup>, it was sold to an Austrian developer. Since that time, the Polecki Business Park in Warsaw has been one of our showpiece projects.

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*GO 2 SHOP / Bulgaria + Romania*

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As a shareholder in the development company, Donau-Finanz is currently preparing the rollout of a chain of specialty retail centers in Bulgaria and Romania, under the name GO 2 SHOP. Donau-Finanz examined the purchase possibilities for the real estate terrain, its development potential, the market environment and the letting possibilities, for a development of these retail facilities in cities with at least 80,000 inhabitants.

An average investment volume of approximately 12 million euro is planned for each project, whereby debt financing is being provided by an Austrian institutional investor, who is also a shareholder in the development company.

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*Care homes in Austria*

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In cooperation with an Austrian operator of care homes, a concept for a global package for institutional investors was developed. In this joint venture, Donau-Finanz is assuming the role of a real estate developer with the responsibility of erecting a modern care facility that conforms to current requirements, while an operating partner will be responsible for a long-term leasing and the operating contract.

In this way, the end investors are ensured that the property is developed and built according to the high standards of Donau-Finanz, and that a strong and professional lessee will be operating the object for a longterm period.