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*Winter- & Summer Tourism Resort Shahdag  
(Azerbaijan)*

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Upon request of the President of the Republic of Azerbaijan a modern tourism and leisure center is being built in the southern Caucasus region of Shahdag covering an area of over 2,000 hectares.

The „Winter & Summer Tourism Resort Shahdag“ will be open all year round and will, in the final construction stage, consist of several four and five star hotels with a capacity for a total of 10,000 visitors. The numerous sports and leisure facilities, including a large multi-purpose building are an integral part.

In the winter season the most modern lift facilities including a snowmaking system will offer a unique winter sports experience for the first time ever in this region.

The Culture and Tourism Ministry of the Republic of Azerbaijan has assigned Donau-Finanz to conduct extensive consulting services in the field of real estate development, marketing and project management as well as the preparation of financing and investment models.

More specifically, Donau-Finanz' mandate covered the development of a Public Private Partnership model with structuring measures, a marketing and tourism concept development on a national and international level as well as comprehensive advisory services in the preparation of the operative resort business.

The aim was also to select and install a suitable hotel operator and resort management.

Donau-Finanz acted as a general contractor and conducted this project in cooperation with its international partners IMG, K & P and PK & Partners.



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